

# HERE ARE 10 IMPORTANT QUESTIONS

...to ask every company during the estimating process

## ❏ What brand of coatings do you use?

Your contractor should be willing to give you the supplier's name and telephone number for all products they recommend. You have a right to know what products will be used in your home.

All of our authorized dealers and franchisees use our proprietary, green industrial coating polymers in every coating system applied. Please visit our website at [www.eco-corflex.com](http://www.eco-corflex.com).

## ❏ May I please have the technical data sheets for the products you use?

A "technical data sheet" is an industry-required document that describes the characteristics of the product. Beware of any firm that will not willingly give you this document when asked. As a homeowner, you are entitled to have the technical data on any product used in your home.

The product technical datasheets and material safety sheets are available on our website: <http://www.eco-corflex.com/data-sheets/>

## ❏ Are you certified with the coating supplier to apply these coatings? May I please see your training certificate?

For a quality floor finish, professional-grade products are essential. Proper application of these compounds requires technicians who are trained in surface preparation, application, and finishing techniques. If they say they are certified, ask to see the certifications as evidence of their training for specific products.

All of our authorized dealers and franchisees are certified and trained according to ISO 9001:2008 standards and attend annual training sessions.

## ❏ What is the level of volatile organic compounds (vocs) in the products you use?

Today's premium coatings are environmentally friendly. Unfortunately, many companies still use older products that have hazardous levels of VOCs. Make sure the company you choose uses products that have been rated as "Zero" or "Low VOCs" by an approved ASTM International test method. If the company does not know the VOC level, you can find this information on the product technical data sheet or by calling the supplier.

All products used by our authorized dealers and franchisees are rated Zero or Low VOCs.

## ❏ Is the company that supplies your coatings an EPA lead safe certified firm?

Yes or No. If yes, ask to see the certification.

Eco-CorFlex Industrial Polymers is an EPA Lead Safe Certified firm.

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## ❏ Can you do a one-day process? The correct answer to this question is: “It depends.”

You want to avoid companies that automatically guarantee a one-day process before testing your concrete for moisture. The moisture content of a concrete slab can vary widely from home to home, even in dry climates like Arizona. There are many products on the market that allow for one-day installations, but when the moisture content is **above** 1% on a Tramex MVT meter, applying these products can lead to blistering and bubbling of the finished surface.

Our authorized dealers and franchisees test all surfaces first. Based on your concrete conditions, they then select a floor finishing solution that best fits your needs to ensure a long lasting finish.

## ❏ How do you test for moisture on the subfloor?

### What, specifically, is the brand of the moisture meter that you use?

First, make sure your contractor tests for moisture! If they do not as part of their process, find someone else. Next, ask “What brand of moisture meter do you use?” Make sure the contractor uses only a Tramex brand moisture meter. This device is the tool recommended for accuracy by the National Society for Protective Coatings. Moisture meters purchased at a big-box home improvement store will not yield accurate results.

All of our authorized dealers and franchisees use proper Tramex moisture meter equipment.

## ❏ Do you offer a polyurethane topcoat?

This question will let you know if the firm you are interviewing knows floor coating products. Polyurethane should not be used as a topcoat in a garage—ever. Hot tires, brake fluid, and motor oil can all permanently stain a polyurethane topcoat. Moreover, polyurethane is flammable and should never be applied as a topcoat near gas heating elements.

Our authorized dealers and franchisees do NOT use polyurethane topcoats in ANY garage.

## ❏ How do you handle existing cracks in the concrete?

There are two types of concrete, concrete that is cracked and concrete that is going to crack. Due to cracked concrete’s potential for shifting, you should avoid technicians who say their product can simply be applied in the cracks to fill. Instead, look for firms that use an elastomeric substance to provide a flexible surface on which to apply the floor coating. Without elastomeric crack treatments, you are setting yourself up for continued cosmetic issues (and more payments) in the future.

All of our authorized dealers and franchisees are trained in proper surface treatment and crack repair.

## ❏ What is your warranty?

Finally, make sure you compare warranties with all companies you interview to finish your garage floor. You want to enjoy the results for many years to come!

Our authorized dealers and franchisees all offer competitive, comprehensive warranties for your peace of mind.